



The 2001 Report

February 15, 2002



Financial highlights 2001

- As expected, well in line with the previous year
- Order bookings SEK 15 bn, of which SEK 5 bn in 4th Q, bringing order backlog to over SEK 40 bn
- Sales SEK 16 bn, an increase of 5% for comparable units
- Operating income SEK 1.6 bn, an increase of 5% before capital gains
- Operating margin improved
- Positive cash flow SEK 1.6 bn, of which SEK 0.6 bn from core operations
- Earnings per share increased to SEK 10.59 and proposed dividend SEK 3.25
- Return on capital employed 15.5% and on shareholders' equity 18.3%



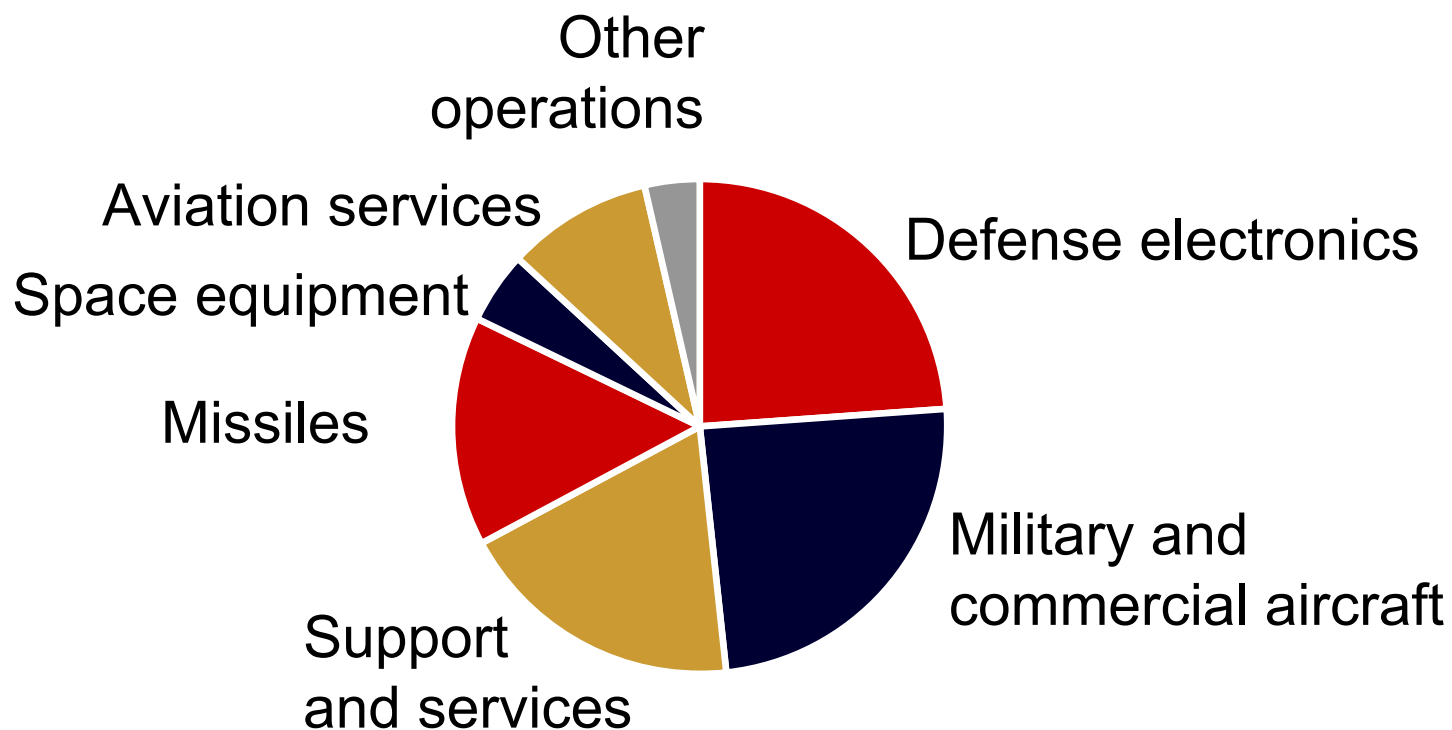
Highlights 2001



- Continued focus on core business – through continued streamlining and acquisitions within core
- Successful value realization from defense technology
- NATO breakthrough for Gripen
- Tactical system and forward fuselages for NH Industries NH90 helicopter
- International orders for the anti-ship missile, RBS15
- Continued success for Combat Training Centers
- Further development of Gripen
- Countermeasure system to USAF F-15
- Industrial partnership with Airbus on A380



Saab

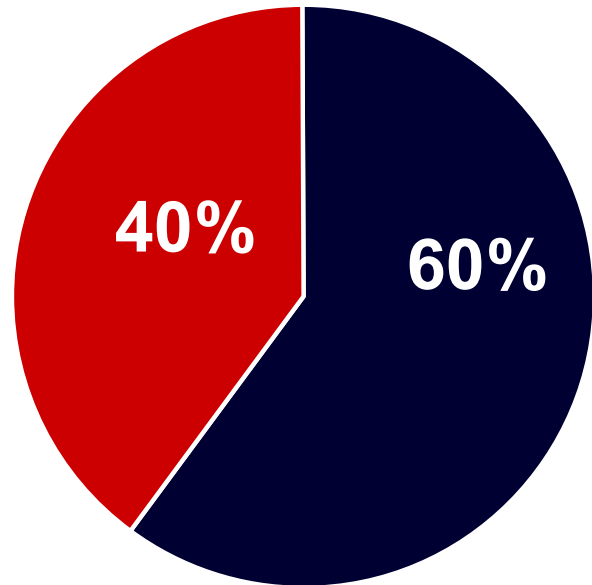


	2001	2000
Sales, SEK m.	15,689	17,840
EBIT, SEK m.	1,594	1,533
Operating margin, per cent	10.2	8.6
No. of employees, total	14,028	15,453

Sales by market and customer

Export

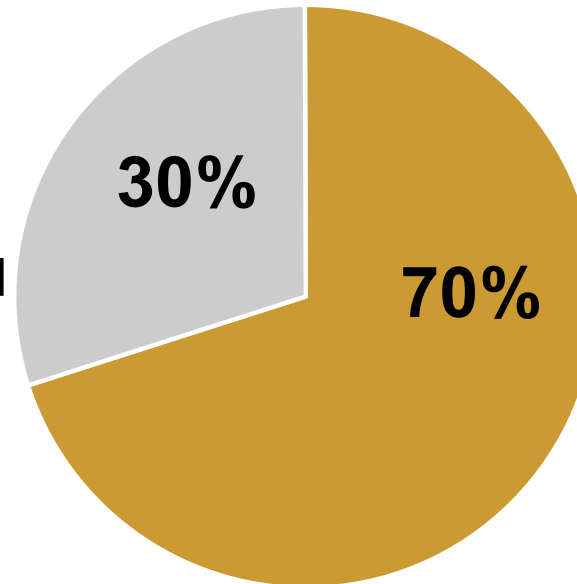
- Europe
- US
- Australia
- Asia



Sweden

Civil

- Space
- Support and services
- Commercial aircraft



Defense

Order bookings and order backlog

SEK millions	Order bookings		Order backlog
	2001	2000	Dec 31, 2001
Systems and Electronics	4,262	5,523	8,591
Aerospace	4,122	12,171	27,122
Technical Support and Services	3,096	3,103	1,046
Dynamics	2,280	2,853	4,088
Space	757	765	772
Aviation Services	1,454	4,026	139
Corporate/ Other operations	479	773	398
Internal	-1,176	-1,073	-2,122
Saab Group	15,274	28,141	40,034

Sales

SEK millions	2001	2000	Change
Systems and Electronics	3,964	4,364	-9%
Aerospace	4,097	3,921	4%
Technical Support and Services	3,144	2,932	7%
Dynamics	2,493	2,348	6%
Space	800	713	12%
Aviations Services	1,539	3,859	-60%
Corporate/ Other operations	615	970	-37%
Internal	-963	-1,267	
Saab Group	15,689	17,840	-12%

+5% for comparable units



Operating income

SEK millions	2001	% of sales	2000	% of sales
Systems and Electronics	260	6.6%	289	6.6%
Aerospace	351	8.6%	333	8.5%
Technical Support and Services	195	6.2%	182	6.2%
Dynamics	85	3.4%	46	2.0%
Space	29	3.6%	53	7.4%
Aviations Services	137	8.9%	150	3.9%
Corporate/ Other operations	-113		-158	
	944	6.0%	895	5.0%
Capital gains etc.	650		638	
Saab Group	1,594	10.2%	1,533	8.6%

Income statement

SEK millions	2001	2000
Sales	15,689	17,840
Cost of goods sold	-11,697	-13,427
Gross margin	3,992	4,413
<i>Gross margin</i>	25.4%	24.7%
Marketing expenses	-1,385	-1,578
Administrative expenses	-1,062	-1,251
Research and development costs	-718	-860
Items affecting comparability	0	285
Other operating income	827	613
Other operating expenses	-94	-97
Share in income of associated companies	34	8
Operating income	1,594	1,533
<i>Operating margin</i>	10.2%	8.6%
Result from financial investments	-40	-85
Income after financial items	1,554	1,448
Taxes	-379	-333
Minority interest	-48	-77
Net income	1,127	1,038
Earnings per share, SEK	10.59	9.75

Balance sheet

SEK millions	Dec 31, 2001	Dec 31, 2000
Assets		
Goodwill and other intangible assets	1,978	1,619
Property, plant and equipment, etc.	4,369	4,712
Lease assets	6,103	6,502
Long-term interest bearing receivables	1,296	1,345
Shares, etc	466	950
Deferred tax receivables	1,521	1,440
Inventories, etc.	3,729	3,684
Short-term interest bearing receivables	332	606
Other receivables	5,401	6,079
Cash and marketable securities	4,706	4,182
Total assets	29,901	31,119
Shareholders' equity and liabilities		
Shareholders' equity	6,679	5,670
Minority interest in subsidiaries	168	821
Provision for pensions	3,678	3,527
Other provisions	2,983	3,821
Liabilities to credit institutions	1,539	1,963
Convertible debenture loan	232	228
Lease obligations	3,121	3,916
Advance payments from customers, net	4,194	3,619
Other liabilities	7,307	7,554
Total shareholders' equity and liabilities	29,901	31,119
Equity/assets ratio,%	22.3	18.2



Cash flow

SEK millions	2001	2000
Cash flow from operating activities		
Income after financial items excl share in income of associated companies	1,520	1,440
Depreciation and write-down charged to income	1,227	1,336
Items affecting comparability	0	-246
Tax	-95	-648
Cash flow from operating activities before changes in working capital	2,652	1,882
Working capital		
Inventories etc.	-45	270
Receivables	671	320
Advance payments from customers	575	-1,012
Other liabilities	-247	-612
Lease obligations	-795	-717
Provisions	-838	-1,537
Change in working capital	-679	-3,288
Cash flow from operating activities	1,973	-1,406
Investments in intangible fixed assets	-568	-59
Investments in shares etc.	506	43
Investments in tangible fixed assets	-156	-911
Investments in lease assets	-120	476
Change in long-term receivables	7	-51
Cash flow from investments	-331	-502
Operating cash flow	1,642	-1,908



Cash flow

SEK millions	2001
Operations	566
Divestments	3,039
Acquisitions	-703
Saab Aircraft Leasing and regional aircraft	-1,260
Total	1,642

Strengths

Sophisticated home market

Product portfolio

Always in the finals

Substantial high-quality
order book

International partnerships

Focus on growth areas

Strong financials



Weaknesses

Company size

Domestic market size

Opportunities

Market growth

Export opportunities

Industry consolidation / acquisitions

Outsourcing

Technology spin-offs value creation

Threats

Domestic market spending

Protected procurements

