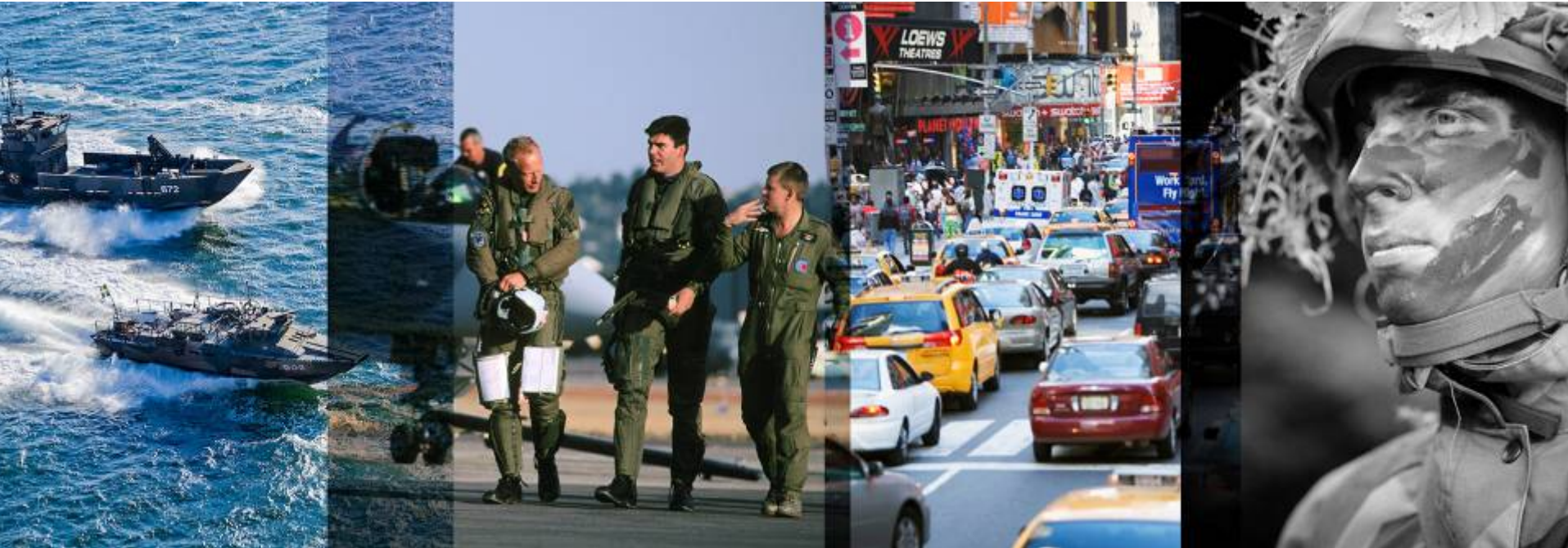


YEAR-END REPORT

JANUARY - DECEMBER 2009



CEO ÅKE SVENSSON, CFO LARS GRANLÖF

FEBRUARY 12, 2010

YEAR-END REPORT, PRESS AND ANALYSTS MEETING

JANUARY - DECEMBER 2009

- Business environment uncertainty
 - Global economic environment impacted Saab's markets
 - Postponed customer decision-making delayed larger orders
 - Stream of small and medium sized orders continued

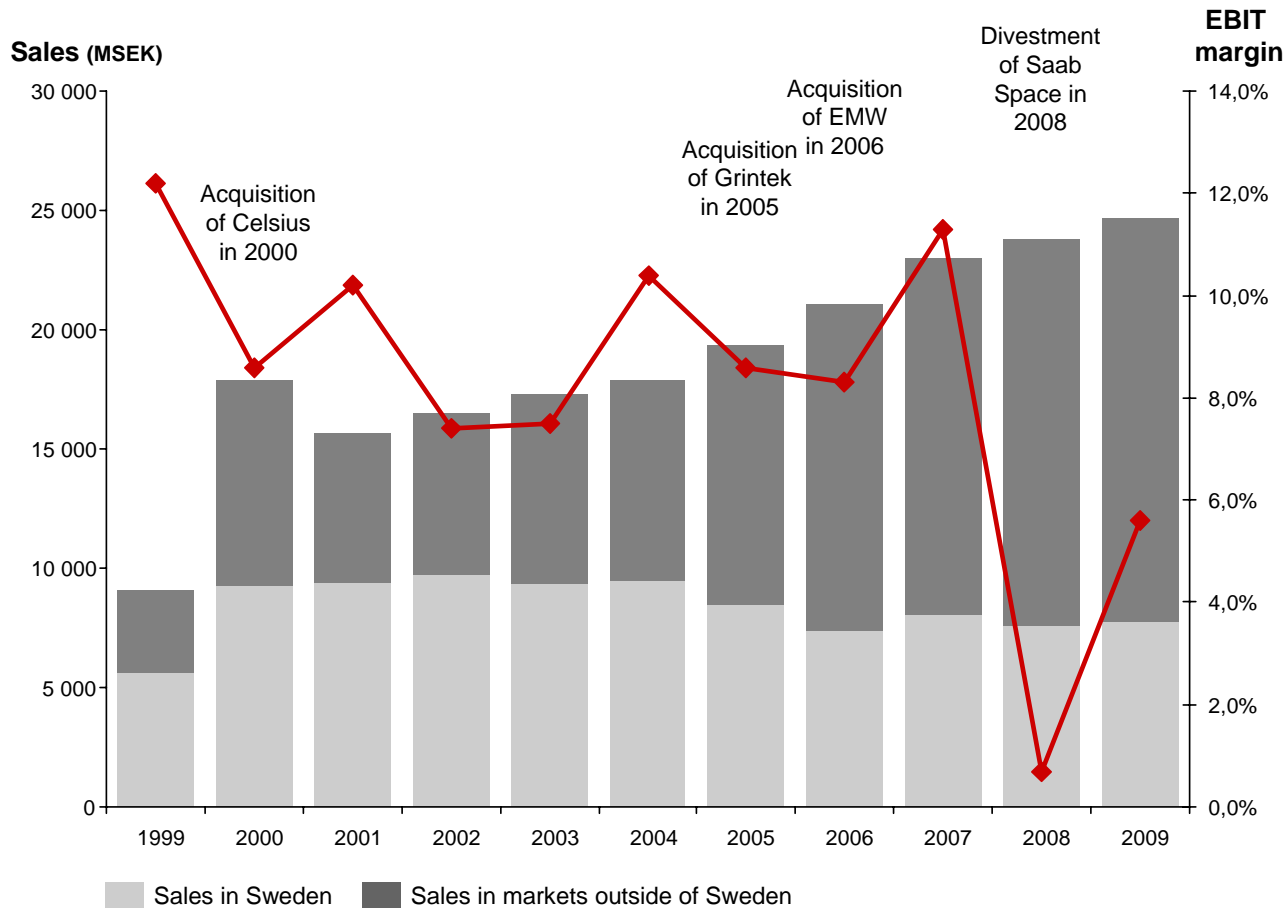
- Performance as expected
 - Sales growth
 - Operating margin maintained
 - Strong operating cash flow development

- Strategy – Structure – Behaviour



HISTORICAL PERSPECTIVE

Sales and EBIT-margin development



IMPORTANT TRENDS AND DEVELOPMENTS

Sweden

- A more balanced view between off-the-shelf procurement and development projects
- Long term strategy to continue to develop and operate Gripen
- Establishment of government authority supporting export sales

Globally

- Cities of increasing importance
- New forms of collaboration between customer and industry
- Common ethical principles established in EU and the US



DEFENCE AND SECURITY SOLUTIONS – Q4 HIGHLIGHTS

▶ Airborne surveillance systems

- First delivery to Pakistan
- UAE contract
- Maiden flight for Thai AEW system

▶ Support solutions contract for Mitsubishi Regional Jets

2009

Important achievements

- ▶ Security contract for Australian prison
- ▶ Medical care system for the Swedish Armed Forces
- ▶ Data link contract for ANZAC and Canberra class ships



SYSTEMS AND PRODUCTS – Q4 HIGHLIGHTS

- ▶ ARTHUR weapon locating radar system to Italy
- ▶ Important Carl-Gustaf orders
- ▶ South Korean contract regarding signal intelligence systems for submarines

2009 Important achievements

- ▶ CAMPS – Civil Aircraft Missile Protection System – in operational service
- ▶ Training systems for the US Marine Corps and UK's training exercises in Kenya
- ▶ Camouflage net systems for US Department of Defence



AERONAUTICS – Q4 HIGHLIGHTS

- ▶ Enhanced Gripen proposal to Brazil
- ▶ Contract for continuous support of Gripen's operational capacity
- ▶ Important milestones for Gripen NG Demonstrator

2009 Important achievements

- ▶ Neuron put into production
- ▶ Saab to coordinate European UAV development project
- ▶ Czech Gripen polices Baltic States' airspace

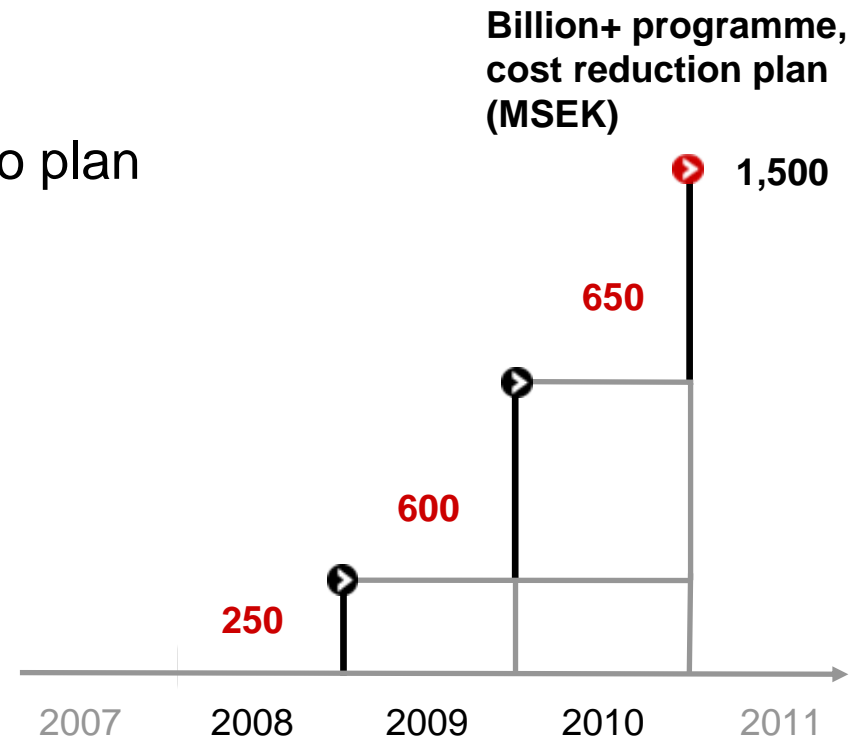


STRENGTHENING THE COMPANY

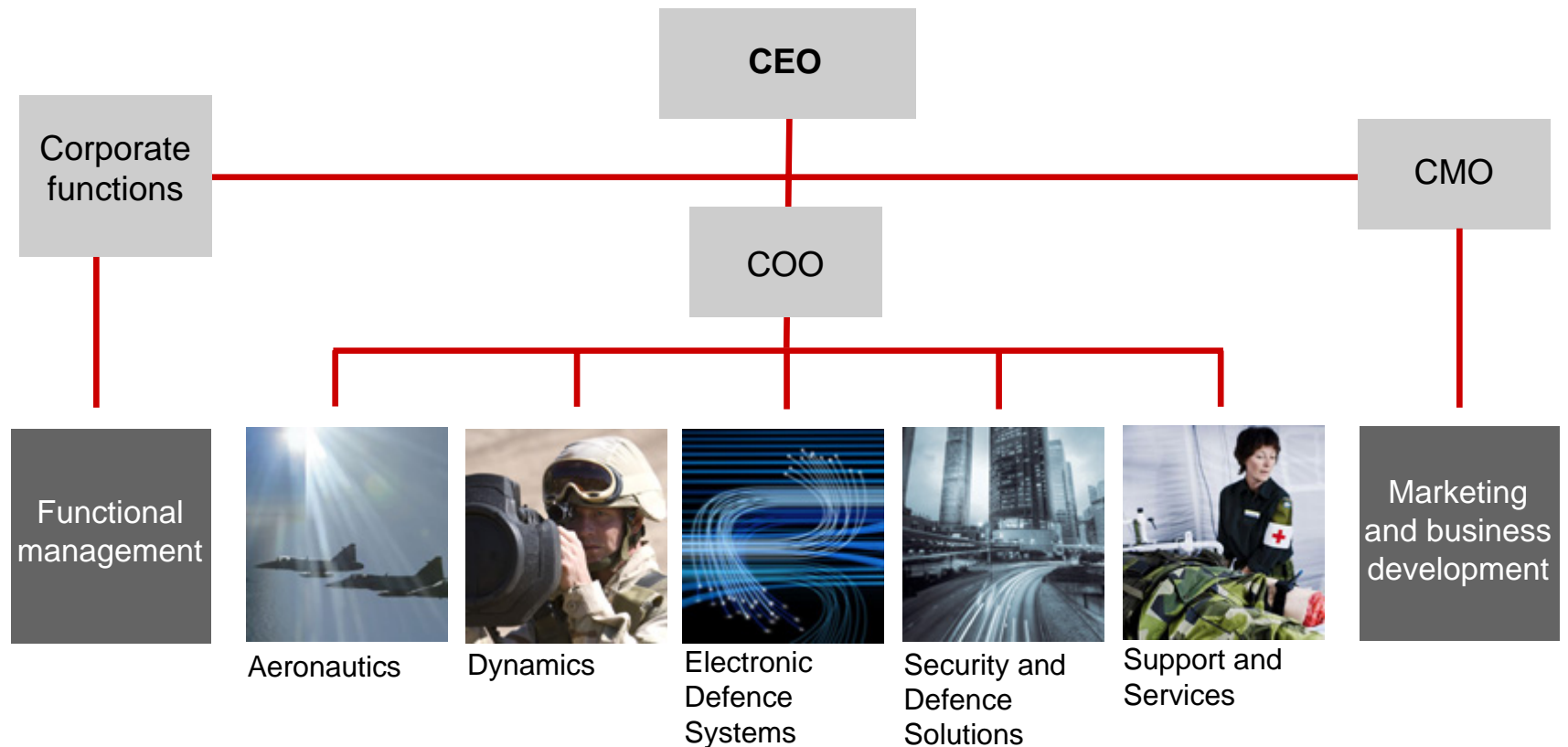
➤ Strategy

- Stronger market focus
- More streamlined business portfolio
- Further increased efficiency

➤ Efficiency initiatives progressing to plan



NEW OPERATING AND MANAGEMENT STRUCTURE



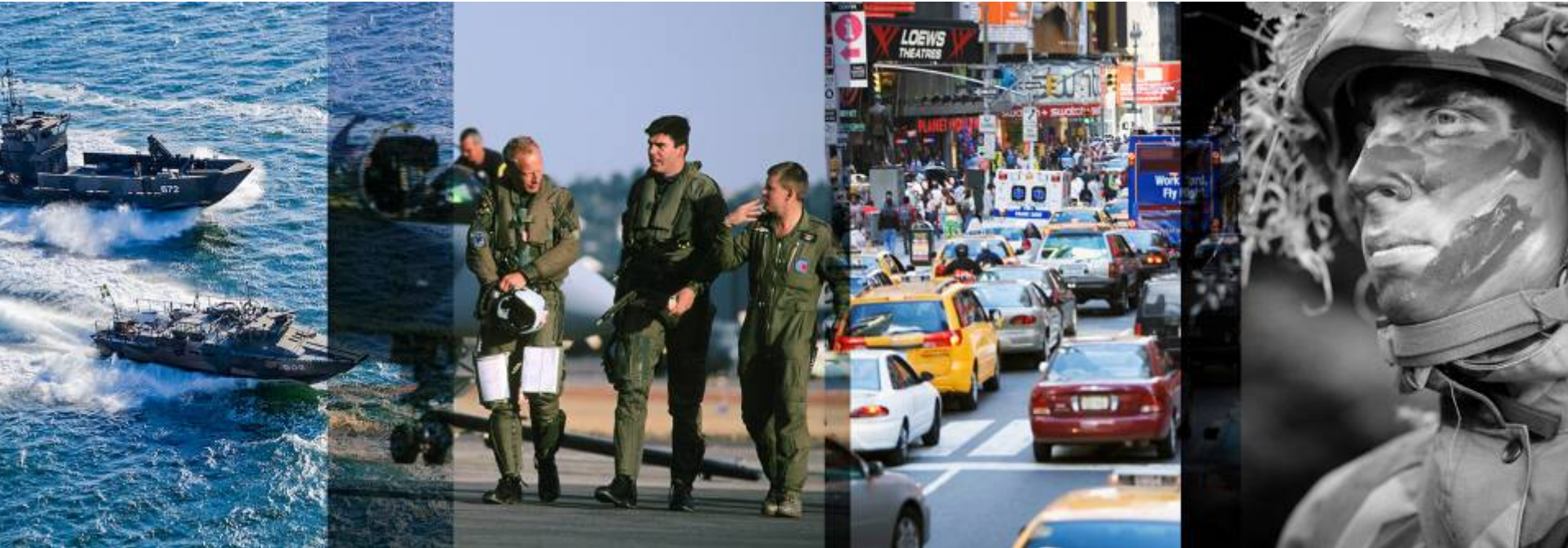
OUTLOOK 2010

- ▶ We remain cautious regarding order intake and foresee sales on the same level as 2009
- ▶ Due to the effect of continued business improvement activities we expect profitability to increase
- ▶ Our long term financial targets remain



JANUARY - DECEMBER 2009

FINANCIALS



LARS GRANLÖF

FEBRUARY 12, 2010

FINANCIALS, JANUARY - DECEMBER 2009

ORDER BOOKINGS AND ORDER BACKLOG

MSEK	Order bookings	Order bookings	Order backlog
	Jan-Dec 2009	Jan-Dec 2008	31 Dec, 2009
Defence & Security Solutions	9,939	9,997	11,726
Systems & Products	6,572	9,345	14,288
Aeronautics	3,417	6,153	15,476
Corporate/Internal	-1,500	-2,283	-2,101
Saab Group	18,428	23,212	39,389

Split between larger orders > MSEK 100 and smaller orders

Defence & Security Solutions	33/67
Systems & Products	33/67
Aeronautics	79/21
Saab Group	43/57

ORDER BACKLOG

Order backlog duration (SEK billion):

2010:	18.5
2011:	9.2
2012:	3.7
2013:	2.6
After 2013:	5.4
Total:	39.4



NLAW



**Airborne
surveillance
system**



Tornado



RBS70



ANZAC



**AT4/
Carl-Gustaf**



**Civil
security
solutions**

SALES

MSEK	Jan-Dec 2009	Jan-Dec 2008	Change
Defence & Security Solutions	9,697	9,443	3%
Systems & Products	9,602	9,095	6%
Aeronautics	7,571	7,269	4%
Corporate/Internal	-2,223	-2,011	
Saab Group	24,647	23,796	4%

adjusted growth:

4 percent

Split Defence / Civil % of sales

Defence & Security Solutions	68/32	70/30
Systems & Products	96/4	91/9
Aeronautics	91/9	93/7

Saab Group	83/17	83/17
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OPERATING INCOME, EBIT

MSEK	Jan-Dec 2009	<i>margin</i>	<i>adj. margin</i>	Jan-Dec 2008	<i>margin</i>	<i>adj. margin</i>
Defence & Security Solutions	678	7.0%	7.2%	732	7.8%	8.8%
Systems & Products	379	3.9%	5.8%	756	8.3%	11.1%
Aeronautics	6	0.1%	1.4%	-1,508	-20.7%	3.6%
Corporate	311			186		
Saab Group	1,374	5.6%	5.4%	166	0.7%	8.4%

INCOME STATEMENT

MSEK	Jan-Dec 2009	Jan-Dec 2008
Sales	24,647	23,796
Cost of goods sold	-18,510	-19,162
Gross income	6,137	4,634
<i>Gross margin</i>	24.9%	19.5%
Other operating income	149	291
Marketing expenses	-1,776	-1,805
Administrative expenses	-1,198	-1,404
Research and development costs	-1,813	-1,532
Other operating expenses	-82	-68
Share in income of associated companies	-43	50
Operating income	1,374	166
<i>Operating margin</i>	5.6%	0.7%
Share in income of associated companies	2	-36
Result from financial investments	-400	-536
Income before taxes	976	-406
Taxes	-277	164
Net income	699	-242
Earnings per share after dilution, SEK	6.28	-2.31
Tax rate	28%	40%

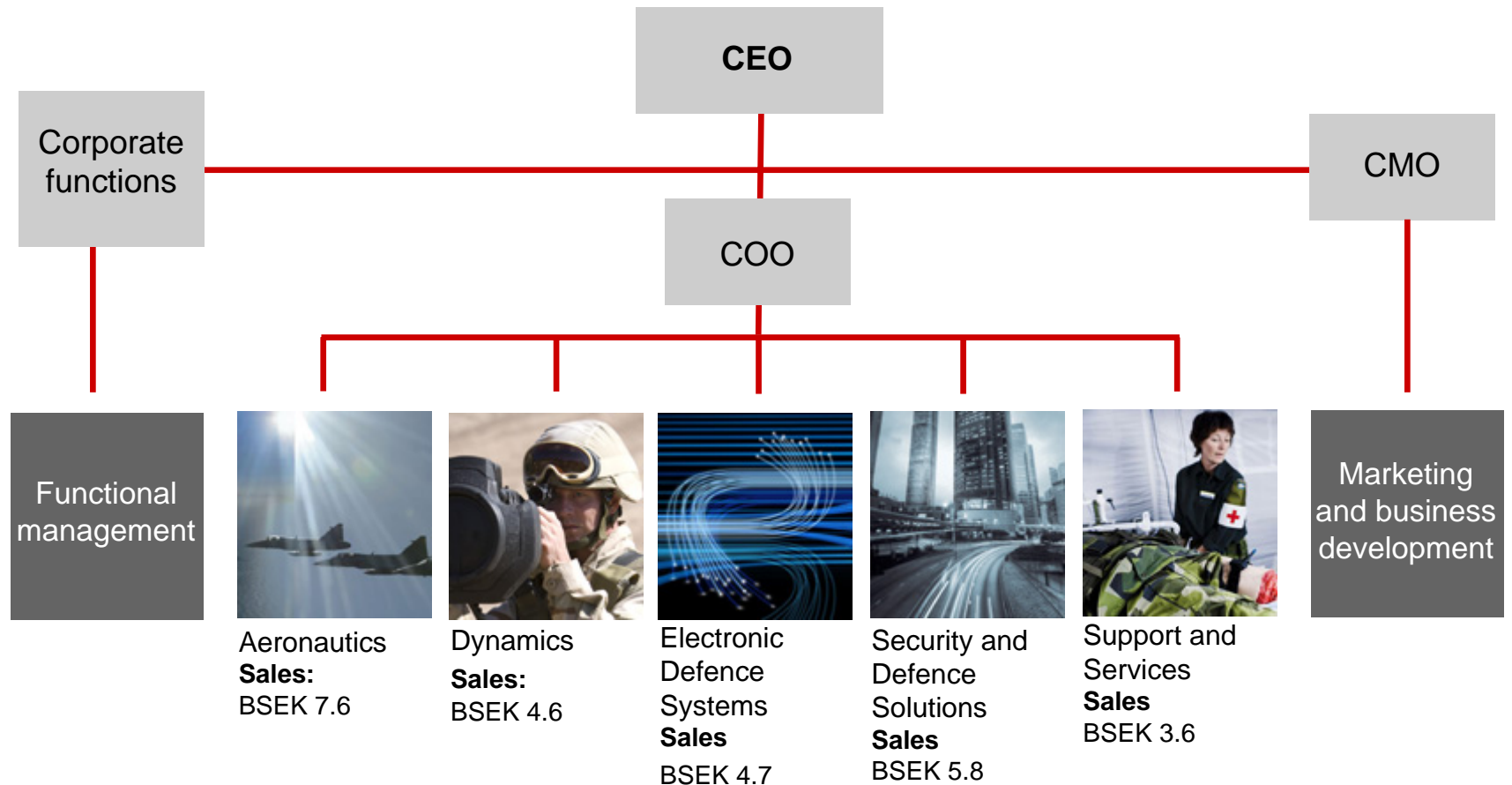
STATEMENT OF FINANCIAL POSITION

MSEK	31 Dec, 2009	31 Dec, 2008	Change
Assets			
Fixed assets	14,110	16,052	-1,942
Current assets	16,320	16,838	-518
Total assets	30,430	32,890	-2,460
Shareholders' equity and liabilities			
Shareholders' equity	10,682	9,330	1,352
Long-term liabilities	4,468	3,860	608
Short-term liabilities	15,280	19,700	-4,420
Total liabilities	19,748	23,560	-3,812
Total shareholders' equity & liabilities	30,430	32,890	-2,460
Equity/assets ratio	35.1%	28.4%	
Total net debt (-)	-634	-1,693	1,059

SUMMARISED CASH FLOW JANUARY- DECEMBER

MSEK			Actual	
	Saab	SAL/M&A	2009	2008
Cash flow from operations	2,315	123	2,438	2,072
Inventories	-426	25	-401	-27
Receivables	1,927	-	1,927	312
Advances	-473	-12	-485	-1,618
Lease obligations	-	-	-	-220
Liabilities	-1,724	202	-1,522	708
Provisions	-206	-55	-261	-273
Change in working capital	-902	160	-742	-1,118
Intangible assets	-81	-	-81	-636
Tangible assets	-191	-	-191	-345
Lease assets	-	130	130	212
Acquisitions	-	-68	-68	-
Divestments	-	11	11	443
Acq/sales of financial assets	-53	3	-50	31
Cash flow from investments	-325	76	-249	-295
Operating cash flow	1,088	359	1,447	659

NEW OPERATING AND MANAGEMENT STRUCTURE



Corporate/Internal: BSEK -1.5

Jan-Dec 2009 pro forma financials

AERONAUTICS

Business portfolio:

- Gripen
- Unmanned Aerial Systems (UAS)
- Commercial aerostructures
- Headed by Lennart Sindahl

	Jan-Dec 2009	Jan-Dec 2008	Jan-Dec 2007
MSEK			
Order intake	3,417	6,153	7,516
Order backlog	15,476	19,626	21,158
Sales	7,571	7,269	6,510
EBITDA	255	-1,313	617
<i>EBITDA margin, %</i>	3.4	-18.1	9.5
Operating income	6	-1,508	454
<i>Operating margin, %</i>	0.1	-20.7	7.0
<i>Adj. Oper. Margin, %</i> <i>(excl. non-recurring items)</i>	1.4	3.6	7.0
Operating cash flow	-434	-1,007	-773
Number of employees	3,015	3,100	2,911
Split sales in Sweden and markets outside of Sweden	37/63	36/64	47/53



DYNAMICS

Business portfolio:

- Support weapons
- Missiles
- Torpedoes and ROV (Remotely Operated Vehicle) and AUV (Autonomous Underwater Vehicle)
- Signature Management Systems
- Headed by Tomas Samuelsson

	Jan-Dec 2009	Jan-Dec 2008	Jan-Dec 2007
MSEK			
Order intake	3,133	3,743	3,870
Order backlog	6,980	8,453	8,882
Sales	4,580	4,281	3,812
EBITDA	466	497	494
<i>EBITDA margin, %</i>	<i>10.2</i>	<i>11.6</i>	<i>13.0</i>
Operating income	269	112	406
<i>Operating margin, %</i>	<i>5.9</i>	<i>2.6</i>	<i>10.7</i>
<i>Adj. Oper. Margin, % (excl. non-recurring items)</i>	<i>9.8</i>	<i>8.5</i>	<i>9.5</i>
Operating cash flow	369	830	-822
Number of employees	1,739	1,805	1,849
Split sales in Sweden and markets outside of Sweden	14/86	19/81	25/75



ELECTRONIC DEFENCE SYSTEMS

Business portfolio:

- ▶ Airborne radar, electronic support measurement and self protection system for Airborne Early Warning & Control
- ▶ Surface based radar systems
- ▶ Electronic Warfare systems
- ▶ Integrated systems and services for detection, location and protection
- ▶ Defence Electronics and Avionics
- ▶ Headed by Micael Johansson

	Jan-Dec	Jan-Dec	Jan-Dec
MSEK	2009	2008	2007
Order intake	2,625	4,534	2,421
Order backlog	7,159	9,248	9,390
Sales	4,670	4,474	4,440
EBITDA	476	997	776
<i>EBITDA margin, %</i>	10.2	22.3	17.5
Operating income	24	524	216
<i>Operating margin, %</i>	0.5	11.7	4.9
<i>Adj. Oper. Margin, %</i>	0.5	11.7	7.3
<i>(excl. non-recurring items)</i>			
Operating cash flow	506	175	-521
Number of employees	2,601	2,670	2,491
Split sales in Sweden and markets outside of Sweden	33/67	38/62	37/63

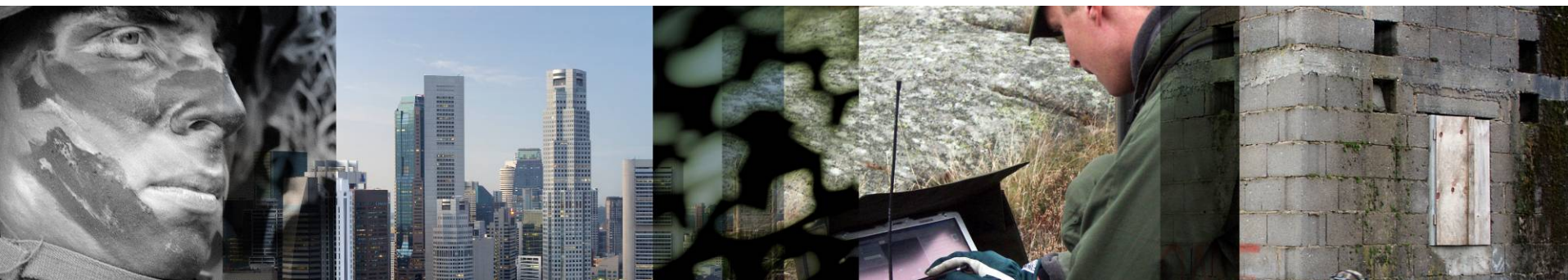


SECURITY AND DEFENCE SOLUTIONS

Product portfolio:

- ▶ C4ISR systems
- ▶ Airborne Early Warning systems
- ▶ Civil Security systems and solutions
- ▶ Training & Simulation
- ▶ Telecom carrier and power solutions
- ▶ Headed by Gunilla Fransson

	Jan-Dec 2009	Jan-Dec 2008	Jan-Dec 2007
MSEK			
Order intake	6,045	6,240	5,566
Order backlog	7,746	7,129	6,659
Sales	5,800	5,278	5,665
EBITDA	472	501	715
<i>EBITDA margin, %</i>	8.1	9.5	12.6
Operating income	278	331	615
<i>Operating margin, %</i>	4.8	6.3	10.9
<i>Adj. Oper. Margin, % (excl. non-recurring items)</i>	4.8	8.2	10.3
Operating cash flow	-217	308	55
Number of employees	2,568	2,449	2,875
Split sales in Sweden and markets outside of Sweden	26/74	31/69	28/72



SUPPORT AND SERVICES

Product portfolio:

- ▶ Integrated Support Solutions
- ▶ Maintenance, Logistics & Technical Support
- ▶ Field Facilities
- ▶ Regional Aircraft Support
- ▶ Headed by Lars-Erik Wige

	Jan-Dec	Jan-Dec	Jan-Dec
MSEK	2009	2008	2007
Order intake	4,057	3,800	2,629
Order backlog	4,011	3,455	3,016
Sales	3,564	3,439	3,212
EBITDA	426	433	338
<i>EBITDA margin, %</i>	12.0	12.6	10.5
Operating income	410	413	321
<i>Operating margin, %</i>	11.5	12.0	10.0
<i>Adj. Oper. Margin, % (excl. non-recurring items)</i>	12.1	12.0	10.0
Operating cash flow	81	-285	243
Number of employees	1,749	1,814	1,734
Split sales in Sweden and markets outside of Sweden	72/28	63/37	64/36





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